

Sage 300 ERP 2014

Get more done.

A photograph of two women in a professional setting. The woman in the foreground, with blonde hair and bangs, is smiling and looking down at a tablet computer she is holding. The woman behind her, with dark hair, is also smiling and looking at the tablet. They are both wearing dark blue t-shirts. A laptop is open on the table in front of them. The background is a blurred indoor space with green plants.

sage

Get more done by connecting your business, providing a better customer experience, and increasing revenue.

With a rich history of innovation and growth, Sage 300 ERP (formerly known as Sage ERP Accpac / ACCPAC) continues to be a comprehensive solution for companies looking at a product that would meet their needs in terms of functionality, ease of use with a low total cost of ownership.

Not just your usual accounting solution, the Sage 300 ERP connects your entire operation on a **single integrated platform** giving you greater visibility and improving productivity.

Experience **value-added functionality at your fingertips** with a variety of modules and third party products to assist you in every aspect of your business.



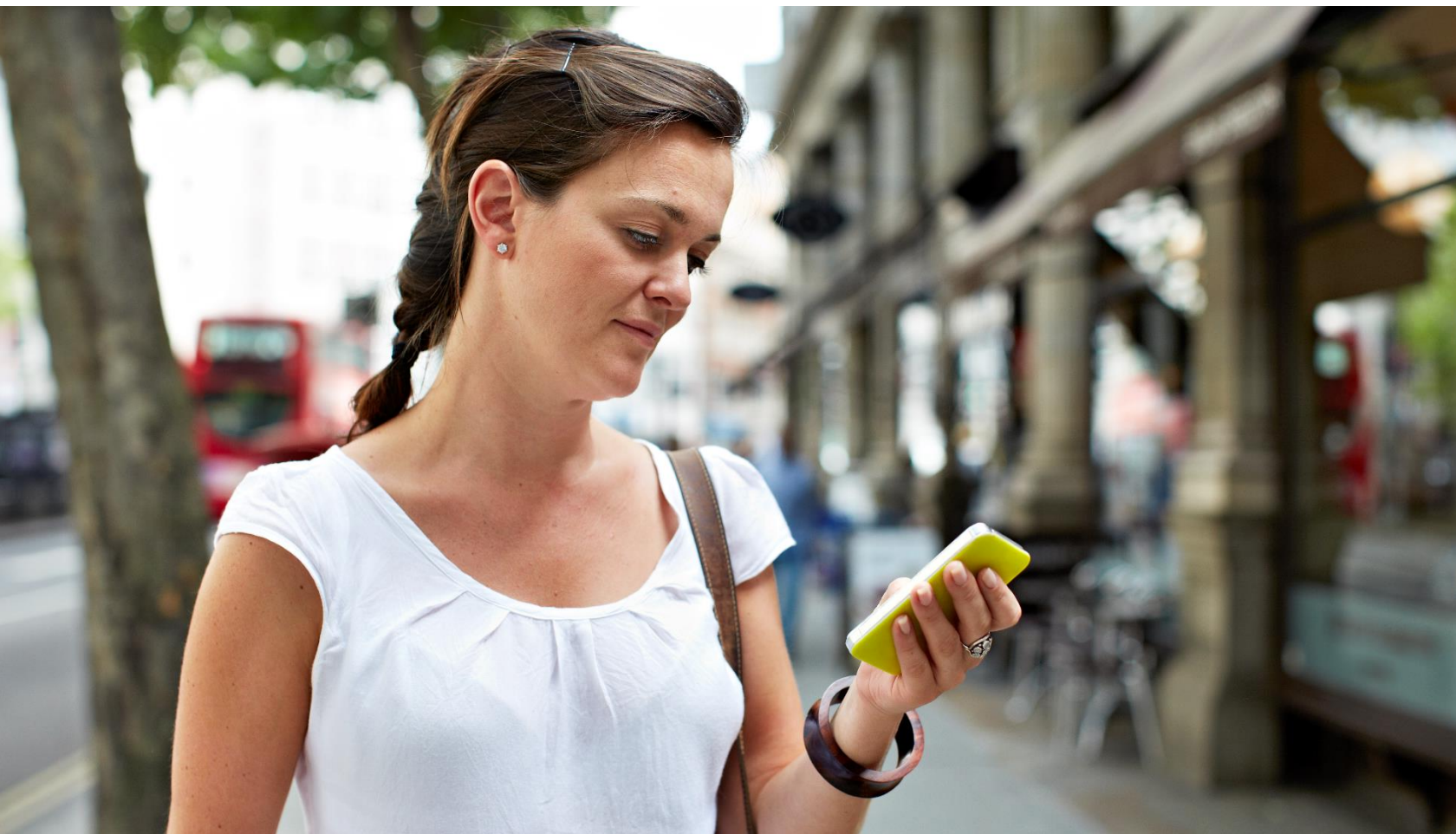
Sage 300 ERP 2014

Sage 300 ERP offers more ways than ever to connect everyone involved in your business, from your customers to your vendors to your in-house departments.

Your customers expect more from their experiences with your company—Sage 300 ERP will help your team deliver on those expectations from anywhere their business takes them.

Along with Sage CRM web and mobile connections, you can easily identify opportunities to generate more sales, increase revenue, and provide a better customer experience.

With business growth comes the need for capitalizing on human resources to bring the organization to greater heights – Sage EasyPay, our award winning Payroll and Human Resource solution will ensure a proper system is in place to help manage all your human resource requirements.



Connect your Business

Gain immediate access to information from a centralized solution and acquire insights to improve

User experience

- A fresh **user interface** makes data entry and **visual process flows** more intuitive.
- Maximize return on investment with **improved user license management capabilities** to free up user licenses.
- Be more productive with the fresh look of **modernized user interface** and more **intuitive data entry screens**.

Sage Visual Process Flows

- Interactive workflow diagrams that graphically display the steps required to complete common tasks.
- They boost productivity by helping all employees follow procedures in a well-organized way, and by bringing new employees up to speed much faster.
- Sage 300 ERP provides even easier to understand procedural roadmaps and links to every important cross-purpose in each process. That means less time wasted and fewer mistakes made.

Comprehensive Accounting/Financial Management

The powerful financial tools of Sage 300 ERP help you confidently manage your company's complex finances and remain compliant with government regulations. Features include full multicurrency capability, powerful bank reconciliation and tax reporting, flexible transaction processing options, powerful management of fiscal periods, and informative dashboards for analytical reporting. Sage 300 ERP core accounting modules help businesses succeed by accurately presenting valuable financial information in a clear, understandable format.

- General Ledger
- Accounts Payable
- Accounts Receivable
- System Manager–Bank Reconciliation

Maximize Your Human Resources

Bring a competitive edge to your HR and watch your employee ROI take off. Improve alignment between your people and your business objectives and make your employees one of your company's strongest and most competitive assets. Make more effective strategic decisions, alleviate economic pressures, and quickly resolve the multitude of tactical issues HR faces every day.

- Sage EasyPay
- Sage EasyTime

Simplified Global Commerce and Multiple Company Management

Easily manage global commerce across multiple companies or subsidiaries. No matter where you do business, maximize your international insight and exchange information worldwide with Sage 300 ERP Multi-company and Global Operations Management. Enhanced visibility into business metrics provides critical information at your fingertips for easier, smarter daily and long-term planning, providing the vision you need to respond to business trends while minimizing risk and maximizing the effectiveness of your decisions. Set up multiple companies in one or more databases, run processes, close books, and report results by company or in a consolidated company.

- Multiple Language and Localization Support
- G/L Consolidations
- Multicurrency Manager
- Inter-Company Transactions

Multiple currencies and languages

For companies in the services, financial, distribution, or manufacturing sectors, Sage 300 ERP connects you globally by allowing you to do business in multiple languages and currencies—as always!

Cost-Effective Operations, Distribution, and Supply Chain Management

Optimize operations and distribution processes to eliminate waste and deliver on time—every time. Accelerate growth, enhance customer satisfaction, and improve your bottom line. Sage 300 ERP Operations and Distribution Management modules ensure your business follows best practices for efficiency and accuracy by automating and integrating processes to keep your warehouse, inventory, production, and service departments aligned and running smoothly. With features that support multiple warehouse configurations as well as multiple site customers, Sage 300 ERP is optimized for a wide variety of distributors. The Sage 300 ERP distribution solution empowers you to strategically manage every aspect of the distribution cycle, from purchasing all the way through sales, with unparalleled efficiency and control.

- Inventory Control
- Purchase Order
- Order Entry
- Return Material Authorization (RMA)

Optimize Services and Project Management

Ensure optimal performance of your services, maintenance, and project management processes at virtually any touch point. Make smarter, faster service and support decisions that exceed customer expectations with Sage 300 ERP Services and Project Management solutions. Get the visibility and intelligence you need into all information and key performance indicators to effectively allocate resources, increase customer uptime, and enhance productivity across all business systems.

- Project and Job Costing
- Service Manager by Technisoft

Dedicated Vertical Solutions

Minimize the complexities of the manufacturing workflow process with Sage 300 Manufacturing modules, fully dedicated to meet your requirements in the automation of manufacturing processes. With a series of modules that cater to overall scheduling, planning and tracking, rise above the competition in this ever evolving industry.

- Manufacturing Order
- Production Planning
- Shop Floor Control
- Manufacturing Lot Tracking Add-on
- Purchase Planning



Provide Better Customer Experience

From sales calls to fulfillment, give your sales team an edge with social media integrations

Communicate, Collaborate, and Compete With CRM

Sage CRM provides a customer relationship management (CRM) solution for businesses seeking a low-cost, low-risk option. With seamless integration to Sage 300 ERP, Sage CRM lets you view critical customer data from the back office, providing your staff with a complete view of customer interactions. By integrating your sales, marketing, and customer service functions, Sage CRM makes it easier for everyone inside your company to collaborate and share critical information. Sales, marketing, and customer service teams gain the tools they need to find new customers, close sales more quickly, and build lasting, more profitable relationships.

- Customer Relationship Management
- Sales Management
- Marketing Management
- Customer Service Management

Connect and mobilize your sales team

Your sales team doesn't have to be bound by the four walls of your business—they can carry the interactive, real-time **Sage CRM**, and **Sage 300 ERP Portal** functionality on their iPads or smartphones wherever business takes them.

- **Sage CRM Sales Tracker** for Windows 8 gives users access to their Sage CRM company, person, and opportunity records from their Windows 8 Tablet device. Users can even build a watch list of opportunities which is key to their pipeline. Sage CRM Sales Tracker can also be accessed through a Windows 8 PC.
- **Sage CRM Sales Lite** is built for sales teams on the road who need up-to-date information on their phone, even when out of coverage. Using an iPhone app, Sage CRM Sales Lite gives users mobile access to their Sage CRM data, tasks, and appointments and allows them to track and log outbound calls, email, and SMS activities.
- **Sage CRM for Facebook** is a further addition to the social media capabilities in Sage CRM, which already includes LinkedIn and Twitter. With Sage CRM for Facebook, users can discover valuable insights about customers and prospects.
- **Sage CRM Collaboration** by Yammer brings business collaboration and knowledge exchange to individual users and teams of users by connecting them with Yammer Groups and Yammer Topics.

Business Intelligence and Analytics

Make better decisions and grow with confidence

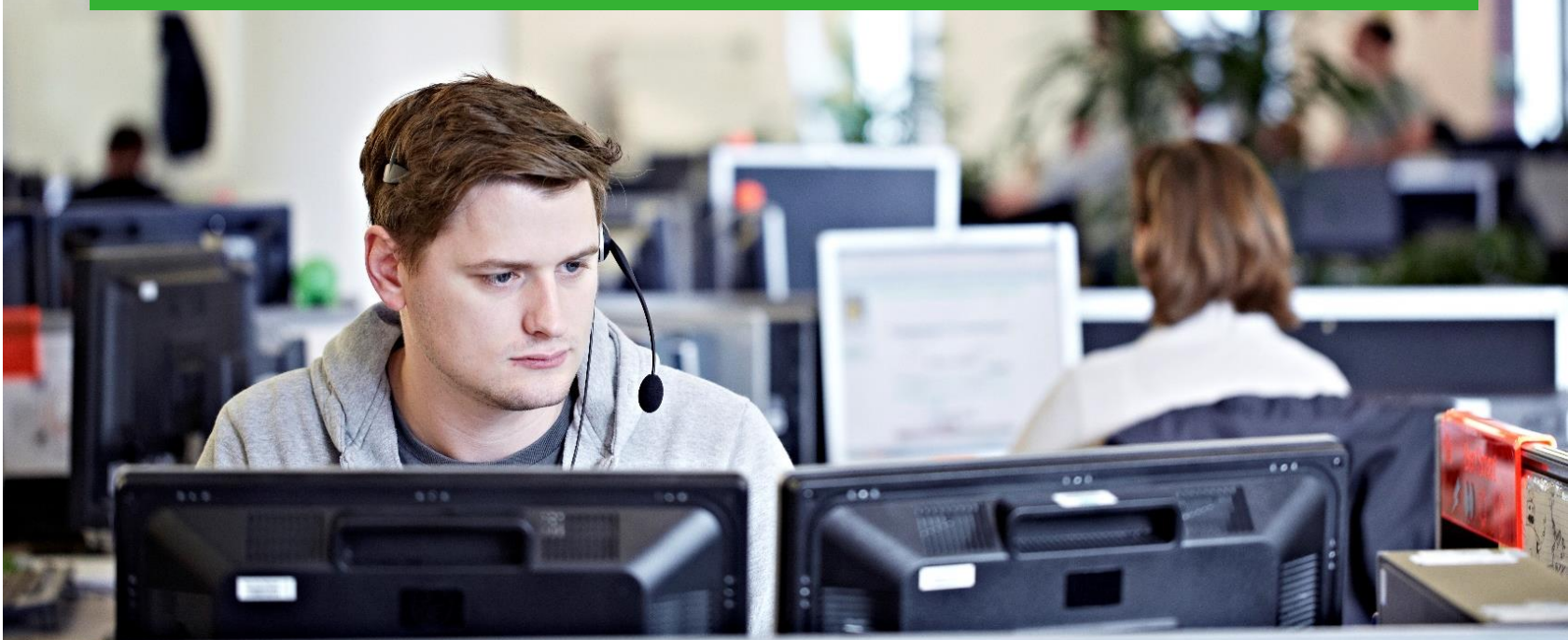
Faster, More Informed Collaboration and Decision Making

The business intelligence (BI) tools in Sage 300 ERP help you increase insight into your business and make faster, more effective decisions. With real-time metrics and the ability to create personalized dashboards and meaningful reports, you get up-to-the minute visibility across all departments and companies in your system and at-a-glance analytics that can be used for strategic planning. Business intelligence tools can help you optimize business processes companywide and provide decision makers with insight into financial and operational performance. Using a single solution that ties together and streamlines all of your processes, Sage 300 ERP helps you improve collaboration and accelerates information exchange for a 360-degree view of your business.

- Standard SAP® Crystal Reports for Sage 300 ERP
- Financial Reporter
- Workflow by Pacific Tech
- Intelligence
- Inquiry Tools
- Automated Document Distribution (Spindle Professional) by Draycir
- Alerts
- Insight

Grow with confidence.

Useful information or business intelligence is critical because it helps you react quickly to challenges, build on successes, and discover new ideas, insights, and innovations. In Sage 300 ERP, connect to useful information with the Sage Intelligence Profitability Dashboard. The Profitability Dashboard makes it easy for you to identify customer, product, and salesperson profitability in variable time frames.



Why do 60,000 businesses across 150 countries around the world continue to choose Sage 300 ERP?

Superior Architecture

As your business looks for cost-effective ways to meet your bottom line, Sage 300 ERP provides the foundation required to keep pace with ever-changing technology without giving up the functionality you need to compete in today's marketplace. Accelerate the growth of your company with the scalable, open architecture of Sage 300 ERP. No matter what edition you choose, you have the option to utilize a Microsoft®SQL, Pervasive.SQL, or Oracle database, as well as multiple server and client operating systems, and customization tools.

Global Reach—Local Touch

An international presence is not only important for modern enterprises, it is essential. Empower your organization with the tools required to easily maintain international currency standards. Sage 300 ERP provides you the power you need to easily support multiple entities (intercompany and consolidations), languages (by user), currencies (recognized gain/ loss or unrealized gain/loss accounting methods), and so much more.

Customize With Ease

Build your system to fit the demands of your business. Not the other way around. Be the boss of your ERP system with customized, personalized software designed to meet your unique business requirements. Sage 300 ERP was built to deliver customized ERP design and capabilities without the cost or headaches of traditional customization. From on-site or cloud computing through Sage 300 ERP Online to business-specific details to ongoing expansion, count on Sage 300 ERP to integrate with your operating systems and databases and easily accommodate upgrades, product enhancements, and new releases—and avoid incurring additional costs.

A Collaborative Ecosystem to Help Our Customers Thrive

The core tenet of the Sage approach is that we provide customers with an unmatched range of expertise, support, training, collaboration, and innovation. Becoming part of this ecosystem—which includes Sage people, programs, and resources; a vibrant network of business partners, consultants, and developers; authorized training facilities; and software user communities—enables our customers to get the most out of their investment.

Freedom of Choice Helps Control Total Cost of Ownership

We believe your ERP solution should support your business strategy—not hinder it or force you to buy too much too soon. That’s why Sage 300 ERP (formerly Sage ERP Accpac) offers scalable editions on which to build your business.

If your business plans involve adding more employees, supporting multiple or global operations, diversifying, or offering new services, Sage 300 ERP provides a strong foundation.

Choosing Sage 300 ERP gives you the flexibility to build the best possible solution for your business by giving you the freedom to select the edition (Sage 300 Standard, Advanced, and Premium ERP), database, modules that keep your total cost of ownership as low as possible.

Edition Differences	Standard Edition	Advanced Edition	Premium Edition
General Features			
Number of Companies Allowed	5	Unlimited	Unlimited
Number of Users	Up to 10	Up to 20	Unlimited
General Ledger			
Account Rollup—Now available in all Editions	Included	Included	Included
Number of Account Segments	3	4	10
Number of Account Structures	3	4	Unlimited
Number of Budgets	2	3	5
Number of Years of History	7	7	99
Purchase Order			
Vendor Contract Cost	Not Available	Included	Included
Inventory Control			
Customer Item Numbers	Not Available	Not Available	Included
Below Cost or Sales Margin Price Checks	Not Available	Not Available	Included
Number of Item Segments	4	10	10
Price by a Cost Plus a Percentage or Amount	Not Available	Not Available	Included
Price by Unit of Measure	Not Available	Not Available	Included
Price by Weight or Quantity	Not Available	Not Available	Included



Sage Asia, a subsidiary of The Sage Group Plc, provides small-and-medium sized businesses with a broad range of end-to-end business management applications which are easy-to-use, scalable and customizable to enhance their competitive advantage. Our products support accounting, operations, customer relationship management as well as the specialized needs of accounting practices for distribution and manufacturing. The portfolio of leading solutions include: Sage 300 ERP (formerly known as ACCPAC), Sage ERP X3, Sage CRM, Sage EasyPay, Sage 50 and Sage UBS among others. Sage's Asia business network covers ASEAN, China and India.

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